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Business Sales & Acquisitions

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**Successful Mergers Require Due Diligence**  
*Our Experience Makes the Difference*



**Planning to  
SELL  
YOUR  
BUSINESS  
before this  
Christmas.  
Ask us  
today!**



## Articles For This Month

### Questions to Ask Before a Merger



**Thinking about** tying the knot with another business as a way to expand? Click "**Full Article**" for some strategies that can help lead to a successful corporate marriage.

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### Is your business underperforming?



**When people go into business**, they have dreams and expectations of what that business will provide for them. In too many cases, our experience has been that those dreams are never realized. Whether your dream is financial independence, spending more time with your family or simply facing the challenge of doing it your own way, you can take steps to move closer to your dream by carrying out some strategic business planning.

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## Personal Tax



### Medical Costs: Can I Really Get a Tax Break for That?

**Can you deduct** the cost of a face lift? How about "Lasik" eye surgery? Some of the procedures that pass muster with the IRS may surprise you. Take a look at some unusual qualified medical expenses that might allow you to get a tax break.

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## Business Law



### When a Company Retains Counsel for Employees

**It is not** an unusual situation: A company is facing legal proceedings and individual employees are either involved in the case or called as witnesses. Should the company pay for lawyers to represent the employees? Without the company's help, the employees would most likely not be able to foot the legal bills. But is it a conflict of interest? These questions were asked in one case in which the New Jersey Supreme Court laid down rules that a company must follow when retaining legal counsel for its employees.

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