



CROSS BORDER TRANSACTIONS (INTERNATIONAL BUSINESS)

Time For Cross Border Transaction

Cross border mergers and acquisitions are on the increase as the world economy is continuously integrating. In that context, the United States remains a very attractive market for both CORPORATE and INDIVIDUAL international investors.

Sunbelt is the largest network of business brokerage offices in the world. Given our 300 locations and 1400 brokers in the North America, Europe, Asia, South America, Africa and Australia, no other brokerage firm can match Sunbelt's capabilities. With our 12,000 "business for Sale" listings, we can offer you a large selection of opportunities, ranging from business with sales prices of \$50,000 to \$10,000,000.

We assist you with purchase of new/pre-existing franchised business from nationally known companies like Ace Hardware, Cinnabon, Carvel, Great Clips & many more. Our dedicated professionals will provide you with superior services throughout the buying process, simplifying the transition from seller to buyer.

For corporate buyers, acquiring an existing business may be the best way to get established in the US market. Individual buyers may seek to immigrate to the United States through the acquisition of a US business, as allowed by immigration laws. Whatever your objective, Sunbelt has developed a process to help you succeed. Our International Transactions Practice will help you identify the type of company that best suits your strategic, operational and financial objectives. We pay special attention to corporate cultural compatibility. We handle all immigration related acquisitions together with an experienced law firm specialized in immigration law. This provides our international clients with a seamless process to address all the issues related to trans-border acquisitions.

Our Objective

Our objective is to facilitate a mutually successful transition of ownership, where both the buyer & seller accomplish their goals. First timers as well as experienced buyers are well-served by the resources offered by Sunbelt. We can help you find & buy the right business for you. Make an appointment with one of our experienced brokers and learn how Sunbelt can work for you.

International Corporate Investors



Cross border mergers and acquisitions are on the increase as the world economy is continuously integrating. In that context, the United States remains a very attractive market for CORPORATE international investors.

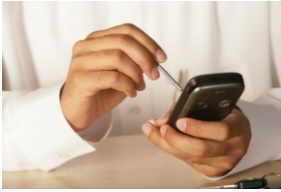
Our services are effective, discrete and provides fast and definitive results. For many foreign corporations, acquiring an existing company may be the most effective way to secure entry into the American market. A company, whose output is used as input by a US firm, can secure a long-term market position through an outright acquisition. In other cases, acquiring a distribution company will put a ready-made network within your control, solidifying your market position. There are cases where acquiring a US firm will give you access to technology that will strengthen your position internationally. Whatever your objective, Sunbelt can help you achieve your business goals.



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Our Process

Our process is designed to be cost effective, confidential & time saving. It provides our customers a value proposition uniquely designed to meet their specific goals.



- Submission of acquisition parameters
- Review of investor's requirements
- In-house and nationwide research search results submitted to investor
- Sunbelt secures seller's consent to proceed
- Deal Structure
- Due Diligence on profile selected by investors
- Purchase Agreement Negotiations and Closing

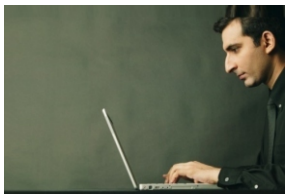
Individual Investors

Foreign high net worth INDIVIDUALS may desire to acquire a company in the US for a variety of reasons: portfolio diversification, employment creation, and immigration and visa issues. US government policies encourage and welcome entrepreneurs with ideas and resources.

We make easier for you to acquire existing firms to meet your very specific needs. The acquisition of a US firm could qualify you to obtain a visa to legally live and work in the US with your family.

Our Process

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- Review of investor's requirements
- Submission of buyer's requirements
- Review of buyer's requirements
- Identification of firms that meet buyer requirements
- Review and selection by buyer
- Transaction Structuring
- Due Diligence
- Purchase Agreement

Sunbelt Advantage



- Cost effective minimal up front fees
- Local Presence
- Cross cultured professionals
- Processes with latest technology